



October 2007

**"The difficult we do immediately, the impossible takes a little more time."**

----- old Greek proverb... or was it Chinese?

## **\$1.5 MILLION CREDIT FACILITY A/R, INVENTORY AND M&E**

When this 70+ year old family owned and operated equipment distribution and service business experienced recent losses, its bank asked to be paid out. Not surprisingly, at least 6 other banks (and at least 2 finance companies) solicited by the Company said "NO"! Truth be told, it was a difficult credit that required some patience, some creativity and some faith to put together. Luckily enough, Diamond has all three and was able to say "YES"!!

Diamond met the numerous challenges in the credit and structured a deal that worked for all parties involved. The bank was paid down substantially and positioned for a full payoff expected to occur within six months. The Company's customer base of grocery stores and restaurants experienced no interruption in business and the Company is now positioned to complete its turnaround plan and saved from foreclosure.

## **Asset-Based Financing as small as \$25,000**

- Start-up Companies
- Companies with losses and a turnaround plan
- Other tough situations
- Creative deal structuring
- Streamlined, local decision-making
- Easy in, Easy out

- [To learn more about what we do here at Diamond...](#)

**Do You Know Of A Business That Needs Help?**