



When we say "easy in...easy out", we don't mean that the transaction itself is easy, only that we make it very easy for the borrower to say yes. The transaction itself is a different story. Take a look at the one described below and you'll see what we mean - and yet we found a way!

## **\$200,000 To a Distributor**

This distributor of cleaning supplies had suffered recent losses as a result of unexpected revenue decline and cost overruns on its new operating facility. The losses led to **over-extended trade credit** and **tax delinquencies**, and this in turn caused the company's local **bank to ask out** of its working capital credit line. Diamond was convinced that the company's hard-working and honest principals would restore the firm to profitability if given the time and resources to do so. The solution was a \$200,000 line of credit from Diamond that enabled the company to fully satisfy its bank line, clean up its tax obligations and bring its trade credit into a more current condition. **No long-term contract, no minimum.** When the company turns things around and the bank is willing to re-extend credit, the company will pay **no prepayment penalty**.

A win-win again!

## **Asset-Based Financing \$25,000 to \$1 Million**

- **Start-up Companies**
- **Companies with losses and a turnaround plan**
- **Other tough situations**
- **Creative deal structuring**
- **Streamlined, local decision-making**
- **Easy in, Easy out**

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